What is It?

- Unrelated business taxable income is income from a trade or business that is regularly carried on by a tax-exempt organization and is not substantially related to the organization’s exempt purpose.

- The Unrelated Business Income Tax (UBIT) was enacted in 1950 to ensure that tax-exempt entities do not unfairly compete with taxable companies in profit-generating activities.

- Unrelated business taxable income does not include the following income: dividends, interest, certain research income, royalties, and certain rents (unless derived from debt-financed property or, in some cases, from 50-percent controlled subsidiaries). Other exemptions are provided for: activities in which substantially all the work is performed by volunteers; income from the sale of donated goods; and certain activities carried on for the convenience of members, students, patients, officers, or employees of a charitable organization.

- Tax-exempt entities that are subject to the unrelated business income tax and that have $1,000 or more of gross unrelated business taxable income are required to report that income to the IRS on Form 990-T. Tax-exempt entities with UBIT liability may also be liable for alternative minimum tax.

- The following are examples of how UBIT applies in specific income-generating activities of tax-exempt entities:

  - **Debt-financed property** – In general, income that is produced by debt-financed property is treated as unrelated business income in proportion to the acquisition indebtedness on the income-producing property. Special rules apply for acquisition indebtedness incurred in the performance or exercise of a purpose or function constituting the basis of the organization’s exemption. Special rules also apply in the case of an exempt organization that owns a partnership interest in a partnership that holds debt-financed income-producing property. An exempt organization’s share of partnership income that is derived from such debt-financed property generally is taxed as debt-financed income unless an exception provides otherwise.

  - **Treatment of income from controlled entities** – Section 512(b)(13) provides special rules regarding income derived by an exempt organization from a controlled subsidiary. The general rule treats otherwise excluded rent, royalty, annuity, and interest income as unrelated business income if such income is received from a taxable or tax-exempt subsidiary that is more than 50 percent controlled by the parent tax-exempt organization (to the extent the payment reduces the net unrelated income or increases any net unrelated loss of the controlled entity determined as if the entity were tax exempt).
Corporate sponsorship – Section 513(i) distinguishes sponsorship payments for which the donor receives no substantial return benefit other than the use or acknowledgment of the donor’s name or logo as part of a sponsored event from payments made in exchange for advertising provided by the recipient organization. The latter, but not the former, are subject to UBIT.

UBIT and Universities and Colleges

- Although universities and colleges are tax-exempt entities, they are subject to tax on any unrelated business taxable income they may generate.

- Recurring UBIT issues for universities include: 1) determining whether a particular activity is educational in nature, and therefore, qualifies for tax-exempt treatment; and 2) determining whether a non-educational activity is exempt from the unrelated business income tax because income from the activity fits within a statutory exemption.

- Two examples of university income-generating activities that are subject to UBIT are: 1) income from sales of non-educational materials such as CDs, DVDs, and other gift items by a campus bookstore, and 2) industry sponsored research if the results are not made available to the public or directed toward benefiting the public.

Additional Information

